## H2020 advanced course: how to prepare a proposal (3 days)

**Description:** Advanced course, targeted to a H2020 project preparation and submission; 3 practical laboratories (one single, two in group) covering all the stages of the proposal. Real examples coming from projects funded by FP7 and H2020.

Target: Researchers, Project managers of EU funded research projects.

**Benefits**: Understanding how to prepare and submit a H2020 project in cooperation with the other compulsory European partners, Practical project work and correction by an experienced Evaluator of EU projects.

Time	Item
Day 1	Scheme of the seminar
09:30	Overview of the two main H2020 Pillars: Societal challenges and Industrial leadership
	The 3 funding schemes Research and Innovation Actions (RIA), Innovation Actions (IA), Coordinating and Supporting Actions (CSA)
	How to navigate in the Participant Portal
	Analysis of the work programmes, cross research of the topics
	From a project idea to the selection of the right topic
	Preliminary abstract: a first check against the selected topic
11,30	Coffee break
	How to set-up a Consortium, minimum and optimal requirements
12,00	Drafting your proposal, first steps
	Proposal template: the administrative forms A and the technical part B
	How to submit a proposal, filling online the forms A, uploading the part B, validation and submission.
	Evaluation and ranking of a proposal by the Commission's services
	How to become an evaluator
13:00	Sandwich lunch
14,00	Excellence, Impact and Implementation: structure, weight , scores and minimum thresholds
	Project work1 (singular): Drafting a preliminary abstract
17:00	End of Day 1

Day 2	Correction of project work1; Questions and Answers
09:30	Scheme of a full proposal: Gantt Chart, Pert Diagram, Work packages and tasks.
11,30	Coffee break
12,00	How to organize a project: the Logical Framework Approach
	Examples from real projects financed by FP7 and H2020
13:00	Sandwich lunch
14,00	Project work2 (in group): Drafting a proposal scheme and dividing the work in Work packages
	Correction of the project work2; Questions and Answers
17:00	End of Day 2
Day 3	Proposal Budget: overview
09:30	How to fill the budget form online
	Eligible expenses, direct and indirect costs
	Equipment, travels and other costs.
11,30	Coffee break
12,00	Person-months against working hours
	How to assign the person-months to each Task and WP
	How to negotiate the budget with the partners or with the Coordinato
13,00	Sandwich lunch
14,00	Project work3 (in group): Preparing the budget of a proposal
	Correction of the project work3; Questions and Answers
17:00	End of Day 2 – End of the course
Cost: €800	,00 +TVA 21%